

The New Era of How IT Services are Delivered

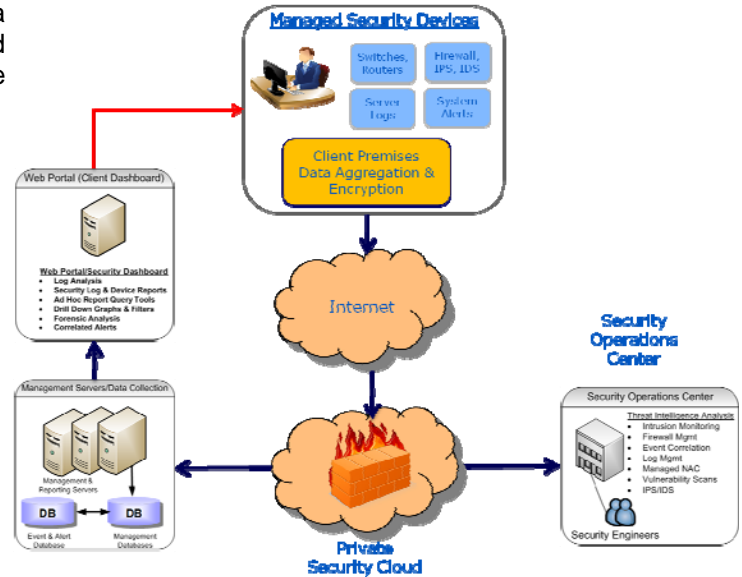
There is a new era of how IT services are being delivered. You've already seen how subscription based managed services are changing the reseller and service provider landscape. In order to stay competitive in the coming decade, you need to quickly incorporate more cost effective and profitable ways of offering IT and security services to your clients.

Security On-Demand provides partners with a solution to help maintain account control and long term competitiveness, by providing an alternative to full service providers. The Security On-Demand set of solutions allows resellers to maximize the client revenue per engagement and realize referral income from additional revenue opportunities.

Cloud-Based Security Model

Security On-Demand offers a hybrid approach with a combination of both premises based and cloud based security services. Key advantages to our approach include the following:

- More Cost Effective/Competitive Pricing Model that offer the customer dedicated solutions
- Optional for Client to purchase security technology or include as part of service
- Co-Managed not Outsourced - Allows client to have complete control of all data, alerts, & reports
- Quickly & easily provisioned and tuned within 30 days (vs. long deployment cycles from product learning curve and training)



Service Level Summary

By adopting the On-Demand services model, your client pays only for the services that they use. This ensures a cost-effective and efficient way of delivering long term value to your clients. Different service levels are offered that are designed to provide a customized and affordable set of security services based on each individual clients needs and regulatory compliance requirements, if applicable.

- Drill down reporting Features
 - Services transparency and accountability
 - Intuitive chart based drill downs to the analyst ticket
 - Compliance reports for PCI, HIPAA, SOX, GLBA, etc.
- Client Security Dashboard
 - Minimize time spent review only relevant KPIs
 - Custom ad hoc reporting available
 - Broad Device support
 - Data Analysis Summaries for management review

Service Level Summary

Service Level	Purpose	Management Options	Service Provided
Bronze	Provide a cost-effective level of Support & Maintenance that is less than what a vendor would charge	Self Managed - All Administration & Management handled by Client	<ul style="list-style-type: none"> • Technical Support • Basic Device Patching & Maintenance
Silver	Provide economical, value-oriented security monitoring and management. May include bundled hardware	Co-Management - Shared Management with Client	<ul style="list-style-type: none"> • Real time alert notification & response to potential data breach • Analysis, Detection & Response to Attackers • Real time monitoring 8x5, M-F
Gold	Provide full management of security devices, monitoring, etc. May include all equipment & software costs	Co-Management - Shared Management Responsibility with Client	<ul style="list-style-type: none"> • Full set of data analysis tools • Ad-hoc reporting engine • Unlimited forensic searches • Real time 24x7x365 monitoring & alerting of security data
Platinum	Fully Outsourced Security Management & Monitoring - Designed to replace Security FTE or team	Full Management & Monitoring, with full accountability with GLA to Client Manager or Director	<ul style="list-style-type: none"> • Full Management with All Optional Services Included • Full level of compliance standards